

ASCRS and ASOA have partnered with Medical Protective to offer members a comprehensive medical malpractice program. Incorporating risk management solutions, superior defense, and competitive premiums with the nation's leading provider of medical malpractice, ASCRS and Medical Protective are truly where members achieve success by association.

You have one asset more important than any other – your reputation. At Medical Protective it is our mission to safeguard that reputation.

That's why we deliver the industry's best protection on four levels:

- **Strength** – the only medical carrier rated the highest from both A.M. Best (A++) and S&P (AAA)
- **Defense** – the nation's most proactive winning defense
- **Solutions** – the foremost risk management expertise available
- **Since 1899** – the commitment to the healthcare malpractice field – three times longer than our nearest competitor

It is for these reasons that more of the nation's physicians trust Medical Protective for their protection than any other insurance carrier. To find out more about this program, call Coverage, Inc. at 800-882-7037 or visit us online 24/7 at [coverageinc.com](http://coverageinc.com).

If you're already a policyholder, thank you for the honor of protecting your reputation and assets. We promise that we will continually strive to provide you with the industry's best strength, defense and solutions.



5814 Reed Road  
Fort Wayne, IN 46835-3568

Visit us at [medpro.com](http://medpro.com) or call 800-4MEDPRO.



4000 Legato Road  
Fairfax, VA 22033

Visit us at [ascrs.org](http://ascrs.org), [asoa.org](http://asoa.org) or call 703-591-2220.



4460-P Brookfield Corporate Drive  
Chantilly, VA 20151

Visit [coverageinc.com](http://coverageinc.com) or call 800-882-7037.



Four levels of unmatched protection  
for your reputation and assets.  
Only Medical Protective.

# The ASCRS·ASOA Medical Malpractice Program with Medical Protective.

The nation's only medmal carrier rated  
the **HIGHEST** from both A.M. Best *and* S&P.

The ASCRS·ASOA  
Medical Malpractice Program is  
managed by Coverage Incorporated.

Contact us at:  
Phone: 800-882-7037  
Fax: 800-423-1205  
www.coverageinc.com  
Licensed Agent, John Mann

## Yes, I'd like to learn more about joining Medical Protective, the Nation's strongest defender of doctors.

### Personal Information

Name: \_\_\_\_\_

Practice/Hospital Name: \_\_\_\_\_

Street Address (including building names and/or suite numbers): \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

County where practice is located: \_\_\_\_\_

Phone: ( ) \_\_\_\_\_ ext. \_\_\_\_\_

Fax: ( ) \_\_\_\_\_

Email: \_\_\_\_\_

How would you like to receive your indication?

Phone  Fax  Email

If by phone, when is the best time to call? \_\_\_\_\_

### Current Coverage Information

Malpractice carrier: \_\_\_\_\_

Renewal date: \_\_\_\_\_ Premium: \$ \_\_\_\_\_

Current liability limits: \_\_\_\_\_

Policy type:  Occurrence  Claims-Made

Retroactive/Prior acts date: \_\_\_\_\_

Any claims in the last 10 years?

Yes  No If yes, how many? \_\_\_\_\_

### General Information

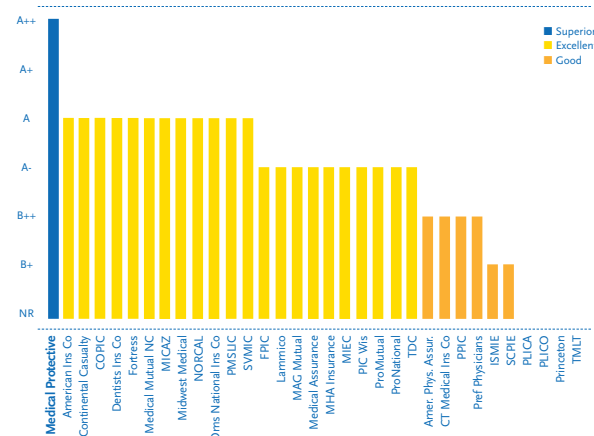
Do you practice as a:

Solo Practitioner  Partnership  LLC  Solo Corporation

Specialty: \_\_\_\_\_

**Call Coverage, Inc. or complete and fax to 800-423-1205.**

### A.M. BEST RATING COMPARISON



Source: A.M. Best Ratings as of July 2007.

### Unmatched financial strength.

At the core of Medical Protective's unmatched protection of your reputation and assets is our financial strength. We are the nation's only primary medmal insurer with:

- A.M. Best's **highest** "A++" rating
- S&P's **highest** "AAA" rating
- a proud member of Warren Buffett's Berkshire Hathaway Company

Why does our financial strength matter to you?

Because we have the ability to provide the strongest defense available and, in the rare instances when our policyholders lose, to pay on their behalf.

Medical Protective is built to last.

### Most winning defense.

We fight for our policyholders... better than any other. In fact, Medical Protective delivers:

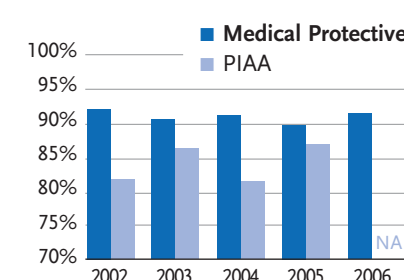
- a century-long record of winning defense
- local claims experts, stationed coast-to-coast
- demonstrated out-performance vs competitors

Why is having the best defense—with numbers to back it up—important to you?

Because it means getting your claims dismissed — without a cent paid "on your record" about 80% of the time. It means at trial, winning nearly 91%. And that means our doctors have a satisfaction rate over 95%.

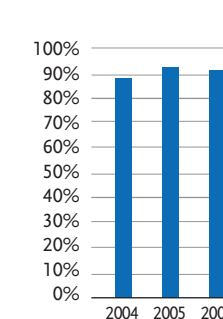
Medical Protective is your strongest defense.

### Trial success rate



Sources: Medical Protective Trial Wins by Defendant 2006 Medical Protective internal data and PIAA (Physicians Insurance Association of America) claim trend analysis.

### Claims satisfaction



Source: Satisfaction survey data, 2004-06.

### Smartest solutions.

With robust risk management programs, premium financing solutions and practice consultation, Medical Protective aims higher with:

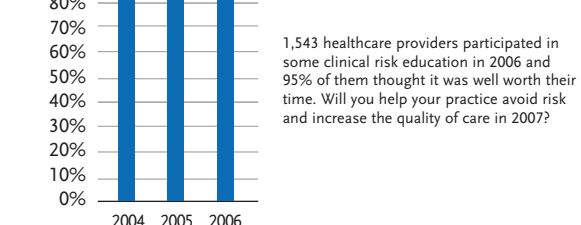
- century of risk management offerings
- *Protector*, the nation's oldest healthcare risk management newsletter
- online independent risk assessments, risk updates, and a library of resources
- *Maintaining Your Balance*, a support program for physicians and dentists who may be involved in litigation
- customized CME programs designed to minimize liability risk (via home, hotel and web)
- webinar risk management seminars for medical office staff
- prompt access to your own regional risk consultant
- potential to earn a 2.5% premium credit when you implement accredited e-health records
- premium financing

Why is smart risk management important?

Because reducing risk and improving your practice is a "win" for you and your patients.

Medical Protective is delivering you more.

### Clinical Risk Management education customer satisfaction



1,543 healthcare providers participated in some clinical risk education in 2006 and 95% of them thought it was well worth their time. Will you help your practice avoid risk and increase the quality of care in 2007?

### Since 1899.

The medmal insurance industry is filled with companies that have quit—or been forced to quit—leaving thousands of healthcare providers searching for coverage. Medical Protective stands alone with:

- century-long commitment
- demonstrated excellence through the decades
- single focus on healthcare providers

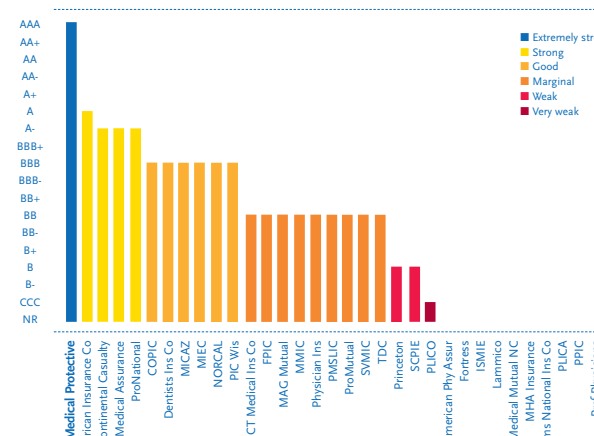
Why is longevity important to you?

Because all too often fly-by-night carriers have made promises to protect assets and reputations... and broken those promises at great cost to healthcare providers.

Medical Protective is the only constant in the history of medical malpractice insurance.

Medical Protective is peace of mind.

### S&P RATING COMPARISON



Source: S&P Ratings as of July 2007. Plus (+) or minus (-) signs following ratings from "AAA" to "CCC" show relative standing within the major rating categories.